

#### SOCIAL IMPACT THROUGH DATA

### **EDUCATION projects 2023**





## **About Us**

## Our mission is to empower stakeholders to make data driven decisions.

Founded in 2012, Outline India is a research organization pioneering the use of data for social impact.

We consider ourselves catalysts for the work of think tanks, policymakers, CSR agents, philanthropists and the Government, by working at the confluence of intellectual capital, technology and voices from the grassroots.

10YEARS

250+ **EVALUATIONS** 

**STATE AND UNION TERRITORIES** 

**VILLAGES** 

**50M** 









LIVES TOUCHED



## WHAT SETS US APART?



**TECHNOLOGY AS AN ENABLER** 

- We predicted industry trends
- Integrated technology into our operations early on
- With our tech product, we were ready to cater to the critical need for remote data collection in the post COVID scenario



#### **COST OPTIMIZATION**

- Leverage network of field teams across the country
- A unique cost advantage of **deploying local teams**
- **Operational costs < 10%,** significantly lower than competitors'



- Use our services at different stages of **project life cycle** from **consultancy** to •
- research and analysis (econometrics and statistical) to •
- on-ground data collection (surveys, primary research)



- We can help with compliance fulfilment
- Use our services to track impact and report success •



#### DATA AS A CORPORATE ASSET

The data we collect can be **recycled** 

to serve commercial purposes for impact businesses.



### **ONE-STOP SOLUTION**

#### **MEETING COMPLIANCE REQUIREMENTS**

#### **Impact assessment is now mandatory** for projects > INR 1 cr



## Our Engagement



Completed over 200+ evaluations.

Enabling better decisions, policies and impact

## **CLIENTS & FUNDERS**









Foundations and philanthropists

















Not-for-profits and think tanks



Corporate social responsibility



**Try Pitch** 

Academic institutes and researchers

OXFAM

























Goverment Of India















## SERVICES

#### **PRE IMPLEMENTATION**

**NEEDS ASSESSMENT** 

**FEASIBILITY STUDY** 

**BASELINE ASSESSMENT** 

#### **DURING IMPLEMENTATION**

**MONITORING & EVALUATION** 

MIDLINE ASSESSMENT

**TRACKING VIA DASHBOARD** 

#### **POST IMPLEMENTATION**

**IMPACT ASSESSMENT** 

**END-OF-PROJECT REPORT** 

**RECOMMENDATIONS FOR REPLICABILITY & SCALABILITY** 

## **HOW WE DO IT**

Telling the stories behind numbers

Network of field investigators across the country supported by experienced multi-sectoral research staff





Study design

Create statistically rigorous study designs using quantitative, qualitative, traditional and non traditional study instruments

Your eyes & ears on the ground

Helping you quantify your impact!

Build metrics and identify indicators to measure impact, enhance accountability and enable course correction



## Our Global Projects









## **COVID-19:** Offerings



**Dashboard Creation** 

Assessing COVID19 relief initiatives

Quick on ground assessments (Dipsticks)



Surveys: Qualitative and Quantitative



Actionable insights from the ground



Impact assessment



**Campaign evaluations** 



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9



**Try Pitch** 



**Design studies** 



Indicator identification



Monitoring frameworks



Quantifying and measuring impact

## TESTIMONIAL

Outline India's work in the space of data collection and management by leveraging technological research tools such as Pulse, especially in the time of a pandemic, aligns with the primary objectives of Digital India and our mission of becoming a country which can show the world how to enrich lives at the very grassroots using technology. It also empowers Prime Minister Narendra Modi's vision of an Atmanirbhar Bharat or self-reliant India.

Hindol Sengupta Chief Economic Research Officer, Invest India, Ministry of Commerce and Industry, Government of India





## ATIONAL INVESTMENT PROMOTION FACILITATION AGENCY

## ACCOLADES













Winner of Qualcomm's QWIN Women Entrepreneurs India Network

2020



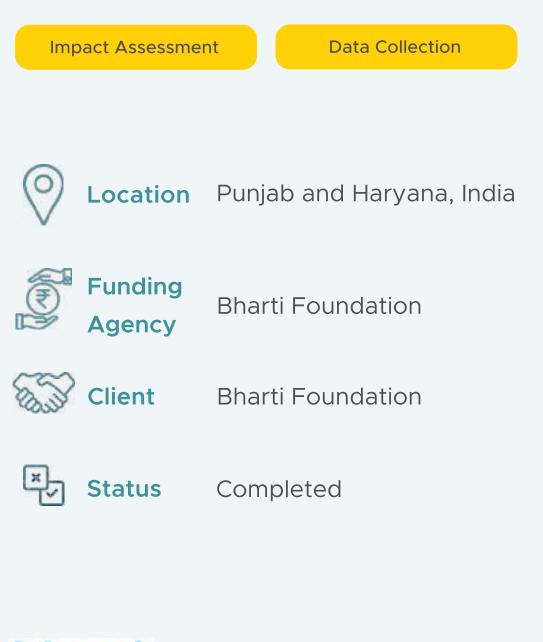


2019

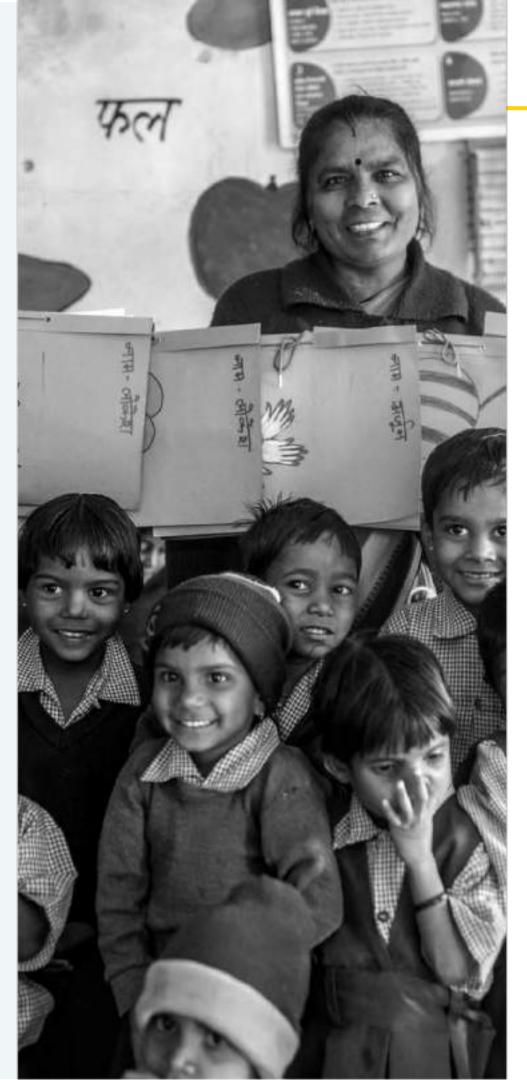




### Impact assessment of Robotics labs and Digital classrooms







#### **Project Details**

#### Objective

Outline India partnered with Bharti Foundation for their project **'Impact assessment of Robotics labs and Digital classrooms'** in Punjab and Haryana, where Outline India developed tools for the assessment.

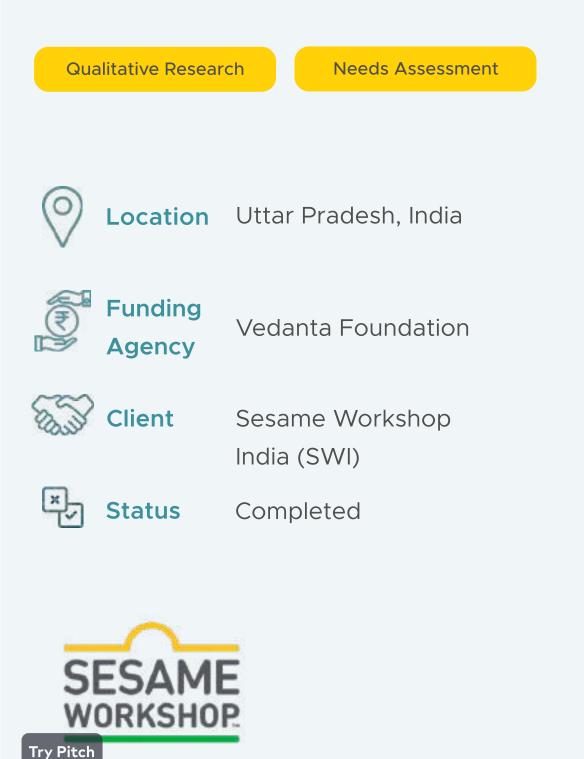
#### **Project Description**

In collaboration with the Bharti Foundation, Outline India developed tools for the Impact assessment of **Robotics labs and Digital classrooms** in the Satya Bharti Schools of Delhi and Punjab.

These tools were used for capturing growth in students' coding and programming skills along with the development of life skills such as creative thinking, problem-solving, and collaboration. This would also be efficient in capturing the effect of teachers using **digital content for teaching and learning purposes.** 



## Training Needs Assessment (TNA) study among the AWWs/Sahayikas/ICDS supervisors for Nandghar Anganwadi Centres.





#### **Project Details**

#### Objective

Outline India had partnered with Sesame Workshop India (SWI) to conduct a **Training Needs Assessment** (TNA) study among the AWWs/Sahayikas/ICDS supervisors at selected Nandghar Anganwadi Centres.

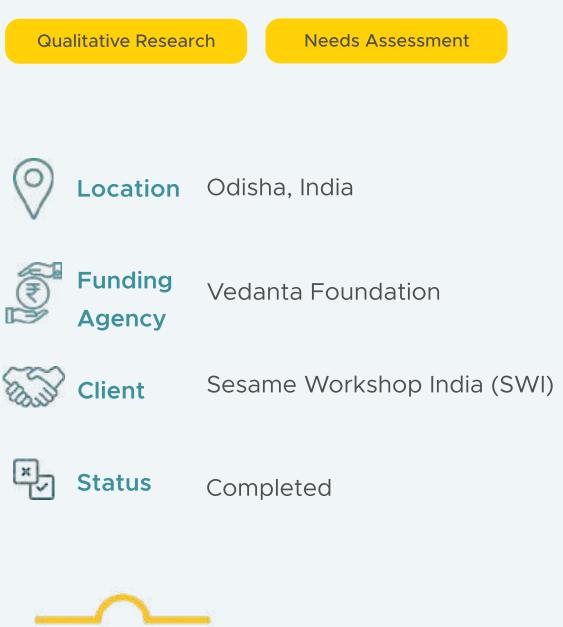
#### **Project Description**

The study was conducted to understand the training needs of the AWWs/Sahayikas and ICDS Supervisors and to explore the factors which may impact/influence the **quality of early childhood education** at Nand Ghars.

Outline India was responsible for conducting quantitative surveys with 40 Nand Ghars in 2 districts of Uttar Pradesh, Varanasi, and Amethi. Additionally, 38 extensive qualitative interviews were conducted with AWWs, Sahayikas,ICDS Supervisors, and CDPS officers from each district. A non-participatory observation was also carried out by field workers to ascertain the situation of infrastructure of the Nand Ghars.



## Training Needs Assessment (TNA) study among the AWWs/Sahayikas/ICDS supervisors for Anganwadi Centres.







#### **Project Details**

#### Objective

Outline India partnered with Sesame Workshop India (SWI) to conduct a Training Needs Assessment (TNA) study among the AWWs/Sahayikas/ICDS supervisors at selected Anganwadi Centres in Odisha.

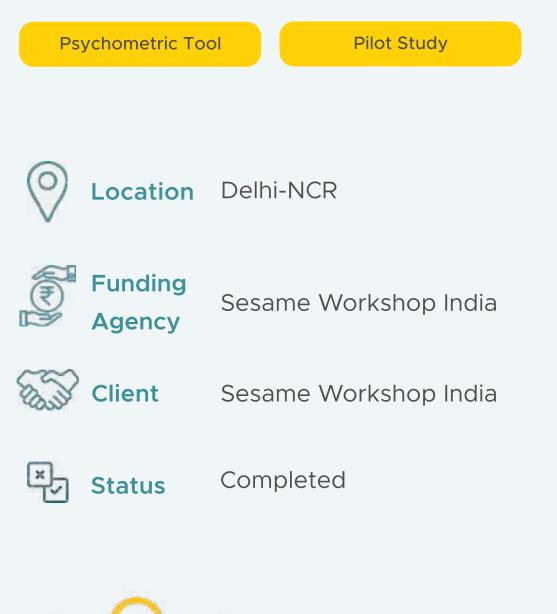
#### **Project Description**

The study was conducted to understand the training needs of the AWWs/Sahayikas/ICDS supervisors at selected Anganwadi Centres in Odisha.

It aimed to understand the training needs of the AWWs/Sahayikas and ICDS Supervisors and to explore the factors which may impact/influence the quality of early childhood education at these centers.



## End Line Study : Play. Learn. Connect./Brightstart







#### **Project Details**

#### Objective

Outline India was the data collection partner for Sesame Workshop India's End Line Study: Play. Learn. Connect./Brightstart.

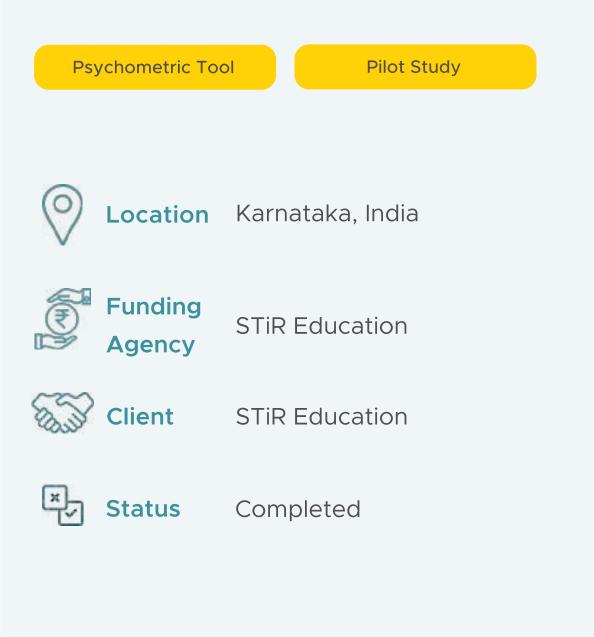
#### **Project Description**

Outline India partnered with Sesame Workshop India to conduct an Endline study for Project Bright Start/ Play.Learn.Connect.

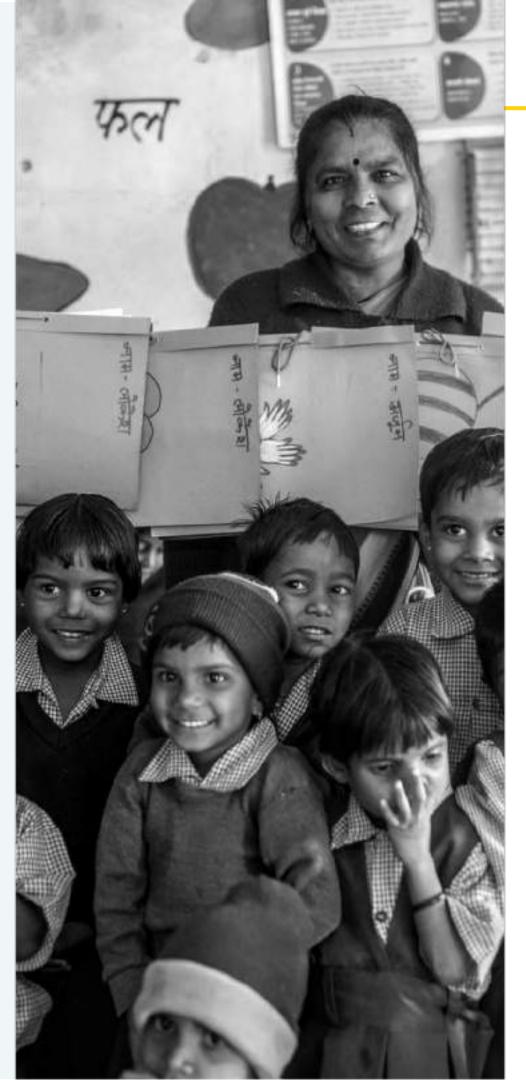
The overall aim of this intervention was to demonstrate a measurable impact on the learning and development of children focusing on socio-emotional learning and information on health and nutrition by empowering parents/caregivers of Urban Slum Dwellers and engage in meaningful playful learning experiences while focusing on the overall wellness of their children. The study was conducted in Narela locality in Delhi-NCR.



## Improving quality of Primary Education through Teacher Motivation







#### **Project Details**

#### Objective

Outline India was the data collection partner for STiR Education's project of **improving quality of primary education** through teacher motivation in government schools of Karnataka.

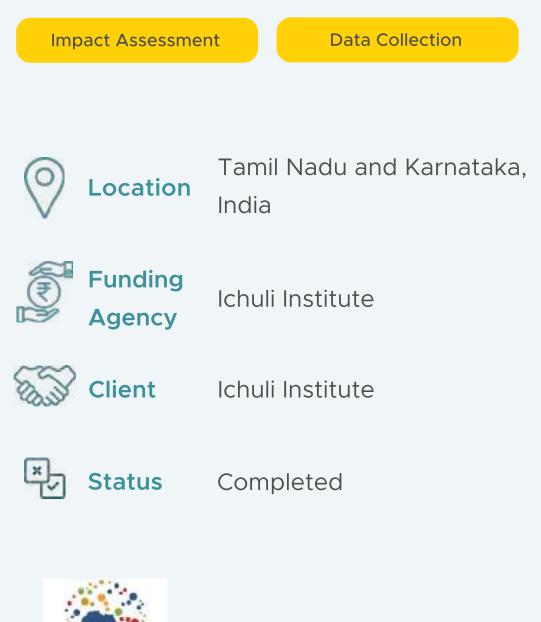
#### **Project Description**

As the data collection partner for STiR Education and the University of New York, Outline India undertook data collection for STiR Education's project focusing on the improvement of quality **primary education** in government schools across the Ramnagara district of Karnataka.

Outline India was responsible for conducting the survey and data collection exercises which were conducted across 4 blocks of Ramnagara district – Ramnagara, Magadi, Kanakapura and Channapatna.



# To understand the impact of the COVID-response interventions of STiR programmes.







#### **Project Details**

#### Objective

Outline India partnered with Ichuli Institute to understand the **impact of the COVID-response interventions** of STiR programmes.

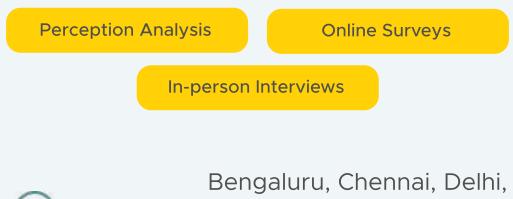
#### **Project Description**

OI conducted a **remote data collection exercise and an online ( telephonic) quantitative surveys along with qualitative interviews (KIIs and FGDs)** for a study to understand the impact of the COVID-response interventions of STiR programmes in 3 districts from Tamil Nadu and 2 from Karnataka.

The study was conducted in collaboration with district officials, teachers, and headteachers.



## Young India's perceptions on political engagement, International relations, education and society



Kolkata, Mumbai, Hyderabad, Location Chandigarh, Ahmedabad, Pune



**British Council** 



**British Council** 

**Status** 

Completed





#### **Project Details**

#### Objective

Outline India undertook a study of the core values and concerns of the urban Indian youth specifically pertaining to political processes, leadership, education and employment policies.

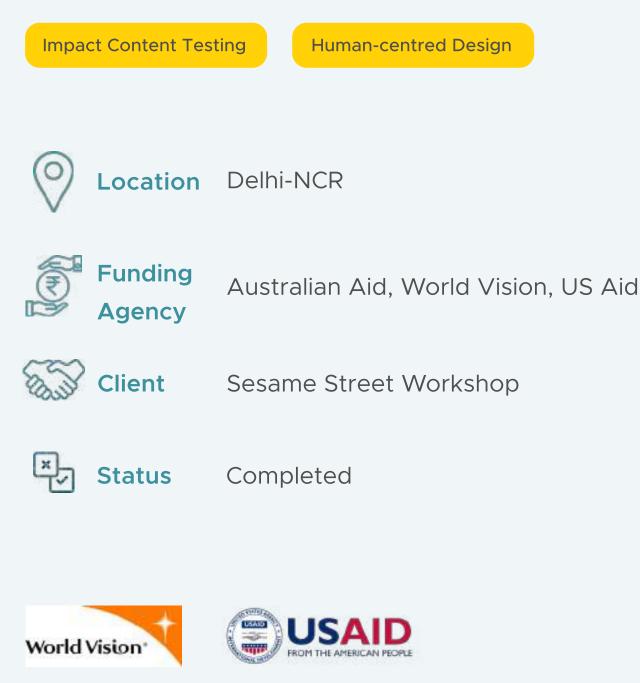
#### **Project Description**

The project included online surveys, a social media campaign across 9 cities (Bengaluru, Chennai, Delhi, Kolkata, Mumbai, Hyderabad, Chandigarh, Ahmedabad and Pune) and qualitative fieldwork, with focus group discussions and in-depth interviews in Bengaluru, Chennai, Delhi, Kolkata and Mumbai.

The study helped map possible avenues of synergy between India and the UK in the context of the youth population. The study attempted to explore correlations between the core values, aspirations and expectations of the Indian youth and the modalities of governance, through which one can get a sense of the reflexive engagement that the Indian citizenry has with the functioning of the state.



## Contest testing of financial literacy in young children









#### **Project Details**

#### Objective

Outline India conducted a **formative study in Delhi/NCR to gauge the reaction of children under the age of seven towards financial literacy** using three prototype games for the Sesame Street Workshop Initiative.

#### **Project Description**

The study tested the usability, comprehensibility, and appeal of early builds of three online games and heavily banked on a human-centred design approach. The Sesame Street Workshop Initiative intends to educate young children on the concept of financial literacy with a heavy focus on aspects such as sharing and saving. As the Indian partner for this study (which was also conducted in Brazil, China, and the USA), Outline India designed and conducted workshops for children to test the content developed for the inculcation of financial literacy which explored the use of digital media including hardware options (phones, tablets, and personal computers) in improving engagement and interest amongst children at a young age.

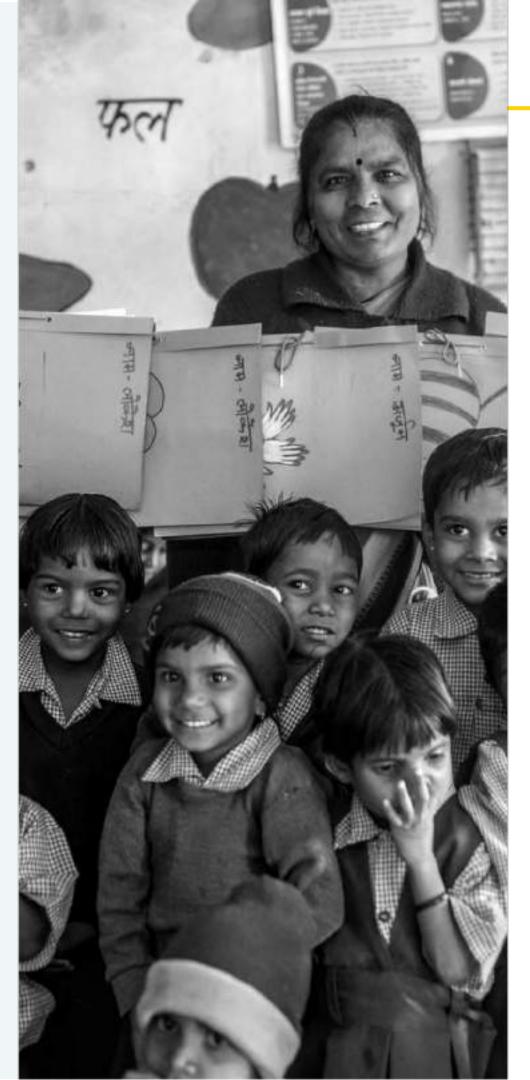


## Need Assessment Study in Maharashtra: Early Grade Reading









#### **Project Details**

#### Objective

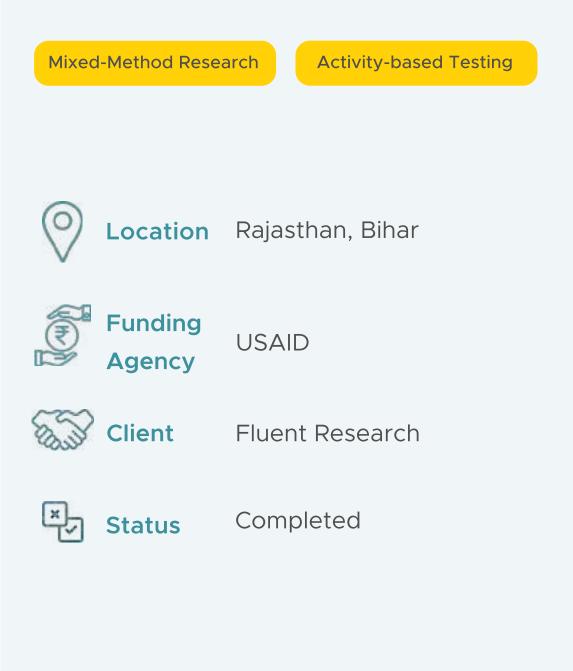
Outline India conducted a **formative study to understand the socio-psychological barriers to native language learning** among children between 5-7 years of age in Maharashtra.

#### **Project Description**

Through the exploration of attitudes, practices, values and aspirations of the different stakeholders included in the study, the study offered insights into the conditions that act as facilitators or impediments to the inculcation of language skills. Specifically, the study investigated the infrastructural, physical, social and cultural factors influencing local language skills acquisition. The study included surveys with school management, in-depth interviews with caregivers, Anganwadi workers and children, a reading assessment, focus group discussions and in-depth interviews with students. Aspects of children's schooling such as infrastructure, prevalent modes of teaching, quality of teaching and usage of technology in the primary schools and at the Anganwadi centres were also scrutinized for the study.



## Evaluation to gauge the accessibility of education for the girl child











#### **Project Details**

#### Objective

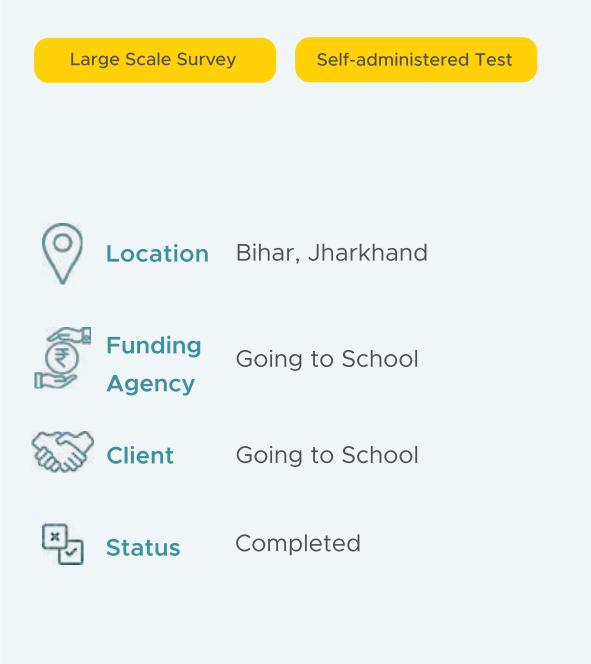
Outline India conducted a baseline, midline, and endline study to understand levels of knowledge, attitudes, and behaviours pertaining to the education of girl child in rural India.

#### **Project Description**

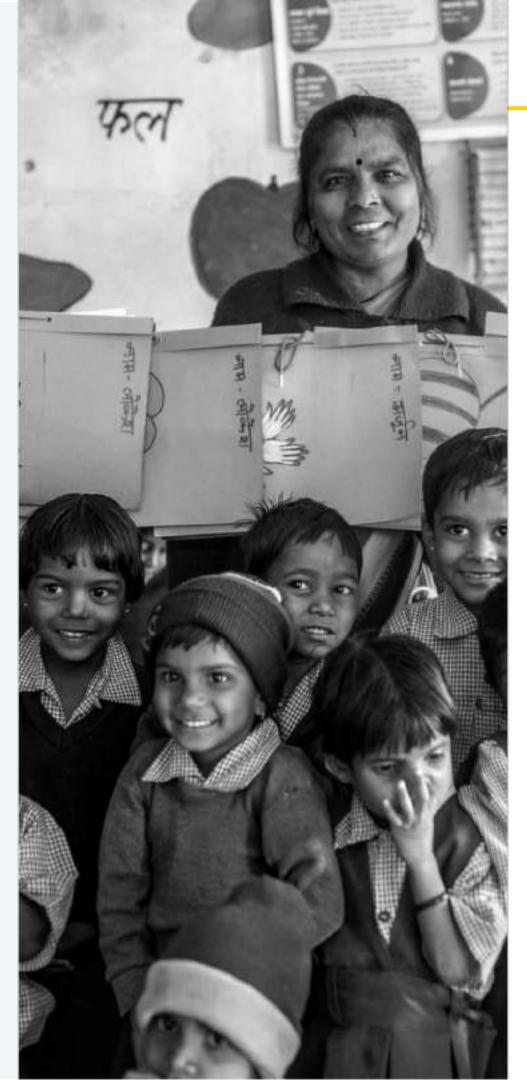
As the India partner for the 'Girl Rising: Empowering Next Generations to Advance Girls' Education' (ENGAGE) project, surveys were conducted in 500 households across Rajasthan and Bihar with a parentchild pair from each household. The study measured the **effectiveness** of ENGAGE in mobilizing and engaging school-aged girls, boys, men and women to address the **barriers and social norms preventing access to quality education** in India.



## Baseline Evaluation of Skill Development Programme







#### **Project Details**

#### Objective

Outline India undertook the **baseline evaluation of the impact of Going to School's 'Be! Schools' program,** which focuses on skill development of students across Bihar and Jharkhand.

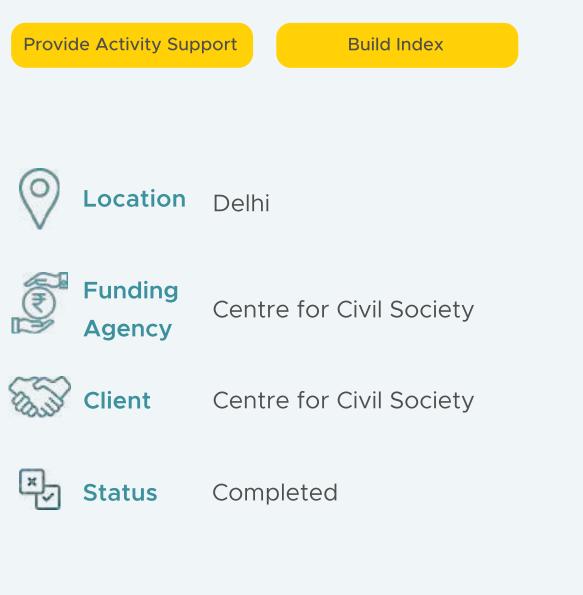
#### **Project Description**

Surveys were administered to 40,000 students across all districts in Bihar and 16 districts in Jharkhand in grade 9 in Rashtriya Madhyamik Shiksha Abhiyan and Kasturba Gandhi Bharatiya Vidyalaya schools in Bihar and students of grade 7 and 8 in Kasturba Gandhi Bharatiya Vidyalaya, Tribal Residential and Congregation schools in Jharkhand.

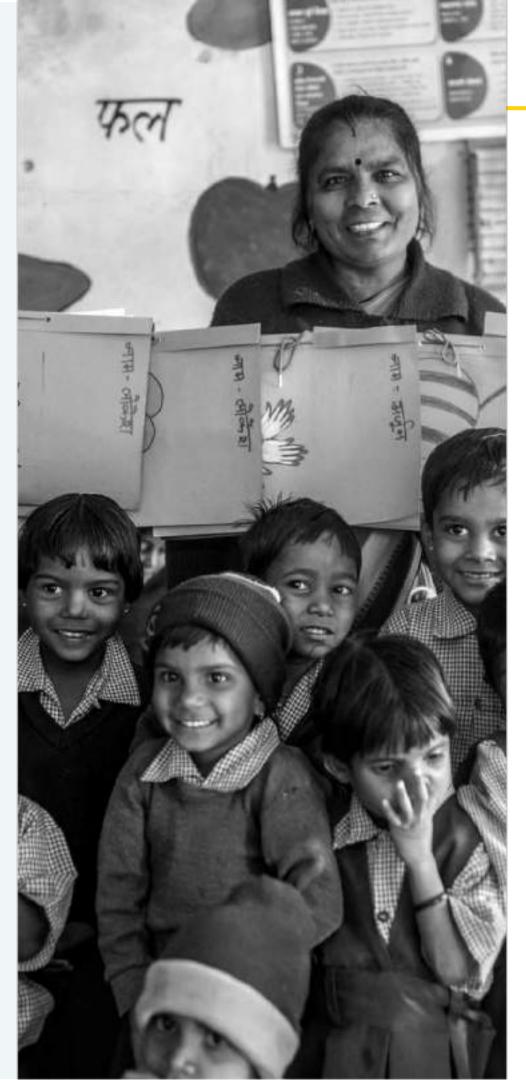
The study was a **baseline evaluation** of the outcomes of the client's intervention to **promote skill development** in schools.



## Evaluating Infrastructure and Service Provision in Schools in West Delhi







#### **Project Details**

#### Objective

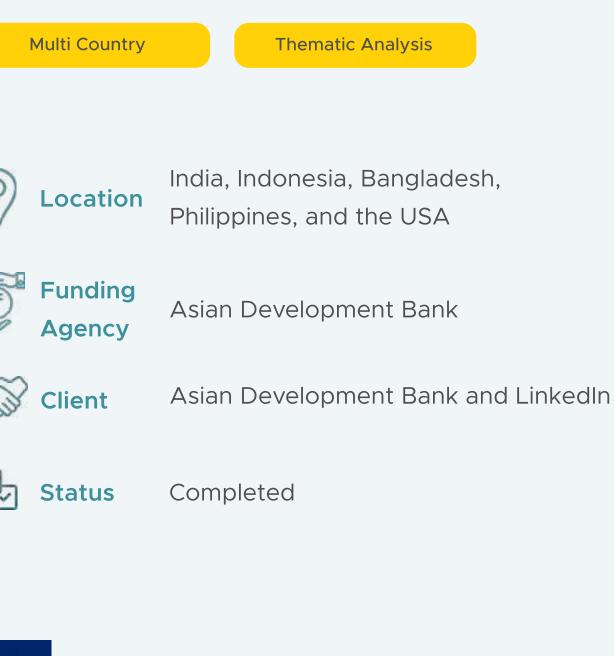
Outline India partnered with the Centre for Civil Society to conduct an **in-depth analysis into the status of private budget schools** in Hastsal Village, West Delhi.

#### **Project Description**

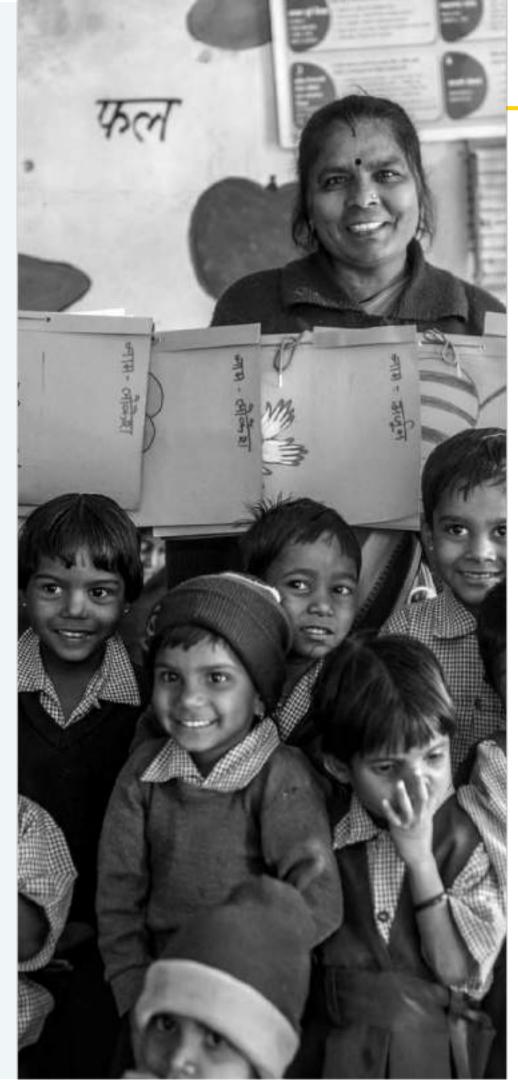
The study entailed the development and execution of a learning assessment for students in grade 4 on the subjects of literacy, numeracy and moral values. These tests were then analyzed to develop an index of students' achievement levels across schools in the area. Outline India also conducted a survey to gauge the quality of schools in Hastsal, in terms of their provision of the infrastructure, the management, teacher quality, and the internal processes they followed through structured in-depth interviews with school leaders and management. This study is intended to provide **advocacy support for small budget private schools**, under the Right To Education Act.



## Innovation in Education Sector & State of Skills in Asia and the Pacific







#### **Project Details**

#### Objective

Outline India undertook a survey of employers and training providers to capture the evolution of a range of digital credentials and the acceptance of such credentials in the job market.

#### **Project Description**

Asian Development Bank and LinkedIn prepared a joint report on the state of skills in Asia, focusing largely on digital skills for new technology occupations. Outline India undertook research across India, Indonesia, Bangladesh, the Philippines, and the USA to gain better insights into the future of **next-generation** qualifications and credentials that are particularly suited for occupations at the time of the fourth industrial revolution. The survey assisted in gaining a better understanding of how traditional and degree/certificate-based qualifications are being supplemented or replaced by new online, non-degree credentials. The aim was to identify emerging types of credentials with a focus on professionals working in digital occupations.



Needs assessment study for Sesame Workshop India's 'Play.Learn.Connect' educational initiative for children on the move

**Need Assessment** 

**Qualitative Research** 











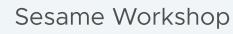






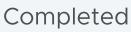


Location Delhi-NCR



Sesame Workshop









#### **Project Details**

#### Objective

Outline India aimed to **understand the current** knowledge, attitudes, practice, and challenges of play-based learning among temporary migrant parents for their children aged between 3 and 8 years.

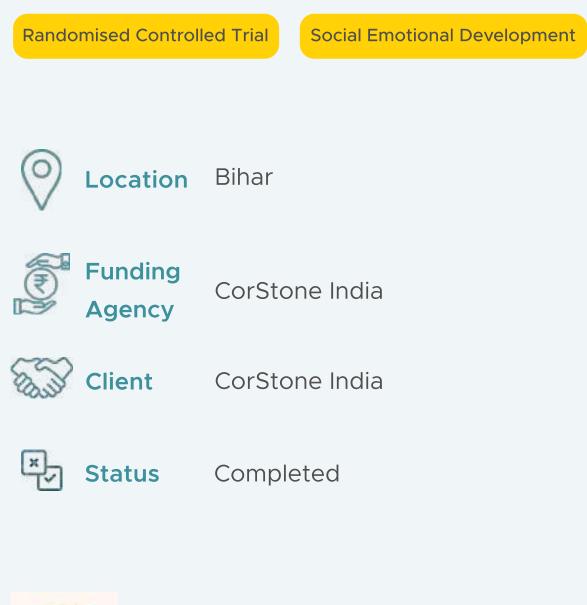
#### **Project Description**

Outline India partnered with Sesame Workshop India Trust to conduct a study in New Delhi that aims to address the critical needs of children of temporary migrant families between the age of 3-8 years. The intervention seeked to support the holistic, socioemotional development of these children by empowering the parents/caregivers to meaningfully engage in playful learning experiences with them.

For this purpose, Outline India undertook a mixedmethod study to identify the on-ground realities and educational gaps of the target group and lay out the barriers, challenges and cultural context.



### Baseline and midline evaluation for CorStone India's Youth First Programme





**Try Pitch** 



#### **Project Details**

#### Objective

Outline India was the India partner for CorStone India Foundation and **undertook data collection for the baseline and midline assessments of CorStone's Youth First Programme** across two districts of Bihar (Patna and Darbhanga).

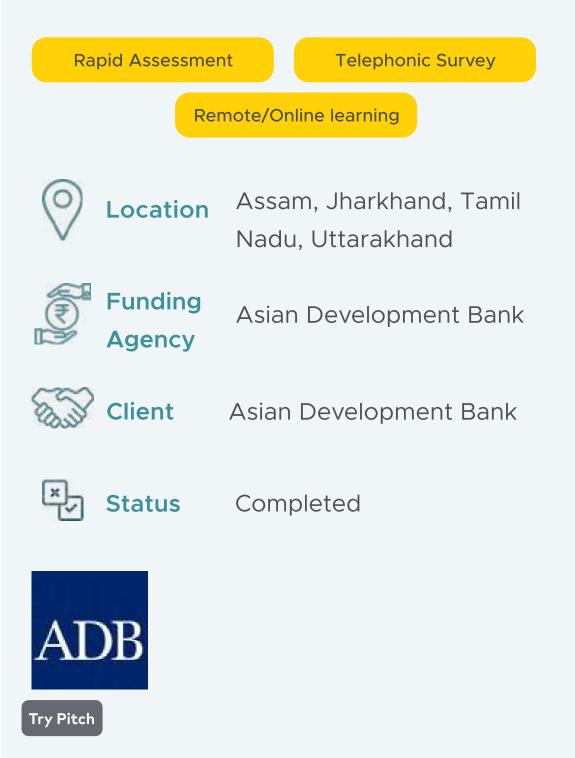
#### **Project Description**

As the India partner for CorStone India Foundation, Outline India undertook an RCT to evaluate CorStone India's Youth First Programme which aims to **increase** child resilience, impacts short-term outcomes, and relates to long-term improvements in socio-emotional development, skills to sustain themselves, and reproductive and sexual health of adolescents.

For the baseline and midline evaluations, we assessed around **9000 students** in Grade 7 and 8 followed by household visits for absentee students as well as 400 teacher surveys across 99 schools in Patna and Darbhanga in Bihar and **11000 parents.** 



## Rapid Assessment Survey To Assess Remote Learning During School Closures Across India Due To Covid-19





#### **Project Details**

#### Objective

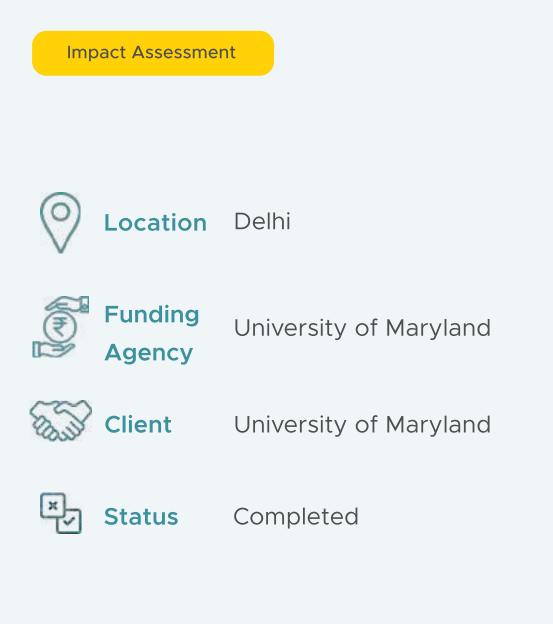
The rapid **assessment survey assesses remote learning, access to ICT-based learning tools, and the learning environment at home** during school closures across India due to COVID-19 with students from urban/rural government schools in 4 states.

#### **Project Description**

This study, undertaken by Outline India and Asian Development Bank helped understand the challenges related with **access to ICT-based learning tools** (e.g., electricity supply, adequate internet access, availability of computers and mobile phones) and **learning environment** at home (e.g. parental support, access to dedicated space and equipment). The findings of the study also helped inform policymakers and school officials in developing effective online/remote learning modalities for future disruptions in school education as well as in considering potential learning interventions with ICT applications.



### Study on the impact of RTE EWS quota in private schools on maternal aspirations and perceived returns to education







#### **Project Details**

#### Objective

Outline India collaborated with a researcher from the University of Maryland to **study the impact of RTE EWS quota in private schools** on maternal aspirations and perceived returns to education.

#### **Project Description**

Outline India collaborated with a researcher from the University of Maryland to study the impact of the Right To Education EWS quota in private schools on maternal aspirations and perceived returns to education. A quantitative survey was conducted amongst adult women belonging to the Economically Weaker Section (EWS). The survey was conducted in Delhi across 1-2 districts. Outline India formatted the questionnaire shared by the client to ensure **optimal data collection** eventually. The survey was conducted in a period of 15 days.



Behavioural Analysis

### Marriage and Human Capital Investment among Men in Delhi-NCR



Location Delhi-NCR, Haryana



Funding University of Pennsylvania



University of Pennsylvania, University of Toronto, University of Chicago

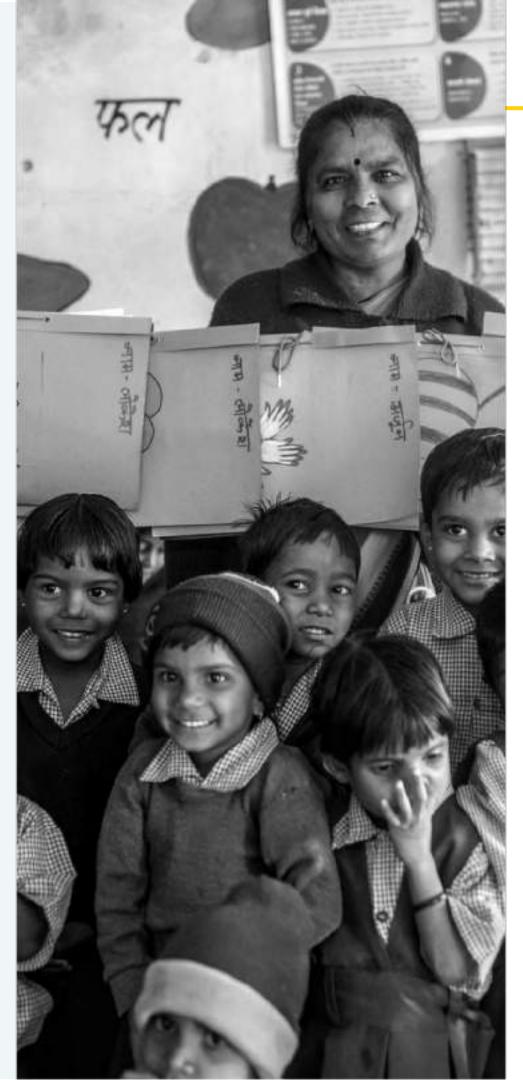
Status

Completed









#### **Project Details**

#### Objective

Outline India **undertook this study to understand the relationship between education and marriage** investments amongst urban males.

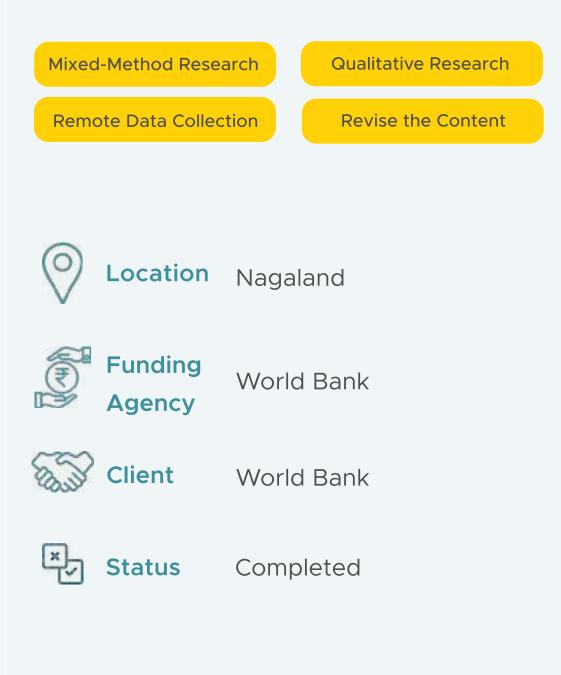
#### **Project Description**

For this study Outline India was involved in **descriptive data collection** on education and dowry trends across 5 different educational groups among male, married migrants. The intent was to do an attitudinal and behavioural analysis of the respondents towards **wedding investments based on the investment in their education**. Additionally, the study also aimed to gauge property rights associated with the gifts exchanged during a marriage.

As the data collection partner, Outline India was responsible for developing the survey tool along with the client, piloting the survey tool, coding and translating the tools, recruiting and training field workers, data collection, data cleaning and management.



## Assessment of Village Education Committees' Functioning and Capacity In Nagaland







#### **Project Details**

#### Objective

Outline India aimed to **understand the capacity and functioning of the VECs** in accordance with the roles and responsibilities envisaged in the Communitisation Act of Nagaland.

#### **Project Description**

World Bank partnered with Outline India as the data collection and research partner to conduct an assessment wherein Outline India would look into the capacity and functioning of the VECs in accordance with the roles and responsibilities envisaged in the Communitisation Act of Nagaland.

Outline India helped the World Bank with recommendations which shall thereafter be shared with the Government of Nagaland by the World Bank to **augment the education** scenario of the region with special emphasis on the designing of the NECTAR project.



## Innovations

## Pulse

Pulse is a self-reporting tool that aims to simplify impact assessment.



**Conduct Internal** Monitoring



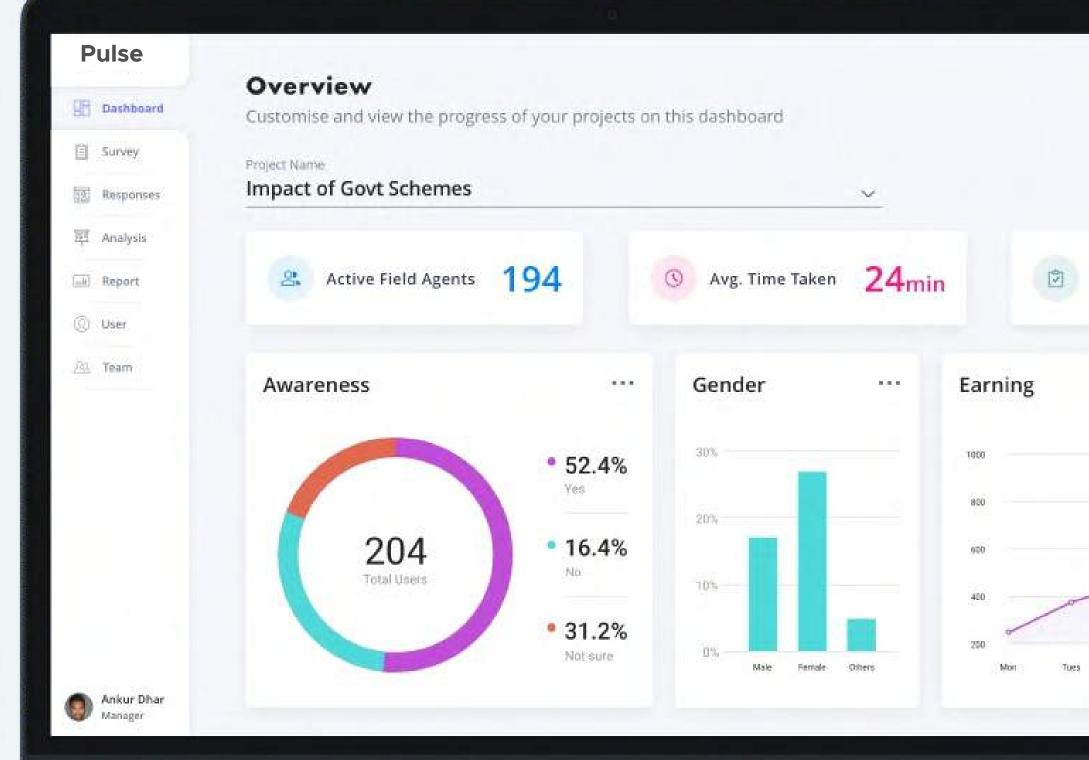
**Evaluate Progress** 



Make Activities Accountable



#### Validate Work





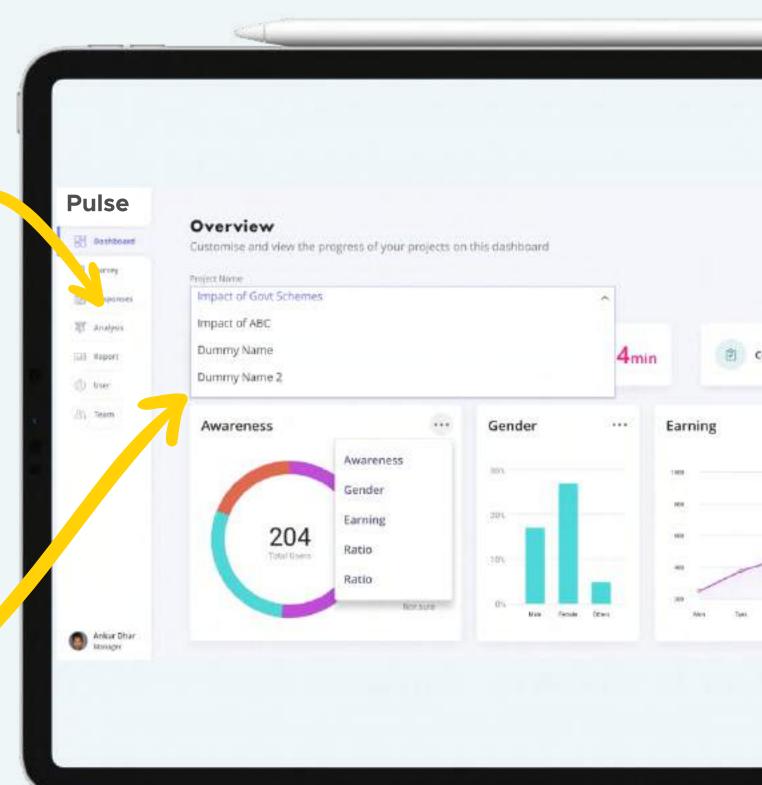


## **Product Overview**

Pulse comprises of pre-designed survey packages across the sectors of Education, Health, Water, Sanitation and Hygiene.

The platform will help gauge an organization's own impact and troubleshoot problem areas.

Enhance research capacity of NGOs & think tanks





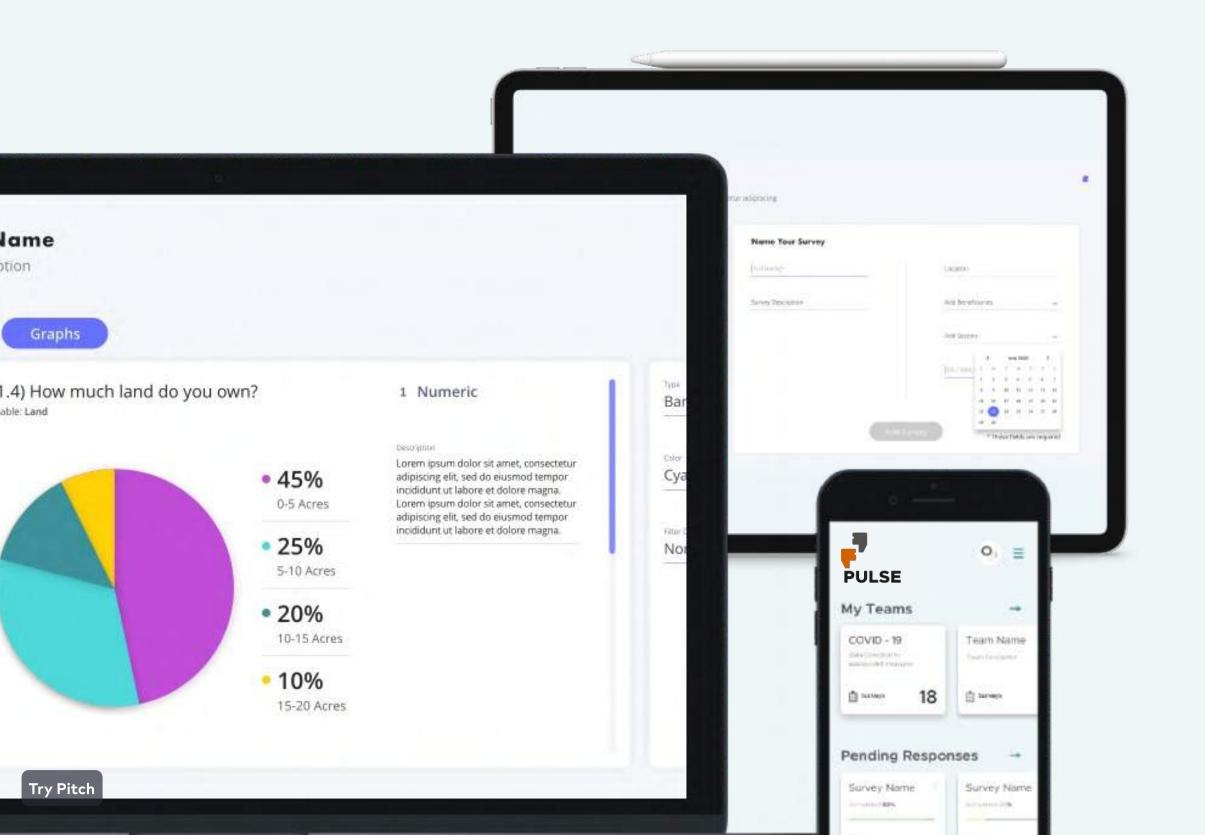
8 Filter Completed Surveys 118 ....

Enable collection of real time field data

Encourage datadriven evaluations



# End-to-end digital solutions to simplify impact measurements and automate social audits





Survey Creation



Create a survey from scratch

Question Bank

No coding required

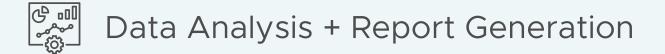


## Data Collection

Collect data offline and in local languages

Android app web platform

Use on smartphone, tablet, and browser



Visualize data

Consolidated data into reports

Demonstrate impact quickly, effectively



#### Dashboard

Store all data from remote access Visually track and display metrics Monitor project status in real time



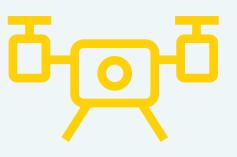
## Innovations

## **Use Of UAV: Mapping Infrastructure Towards Smart Villages**

Satellite maps are mostly unavailable or available in little detail across rural areas. UAVs can economize on resources, in terms of time & money by improving geo-spatial data and enabling evidence-based policy making.



Village orthomosaic with infrastructural plotting



Elevation profile around water-stagnant areas to devise village drainage plans



## Our Team



Founder

Research | Data Analysis







#### Sukanya Dutta

Associate Vice President

Research | Business Development | Client liaising







केन्द्रीय विद्यालय संगठन

#### Sukriti Sharma

Sr. Project Manager

Quantitative Research | Data Analysis I Report writing



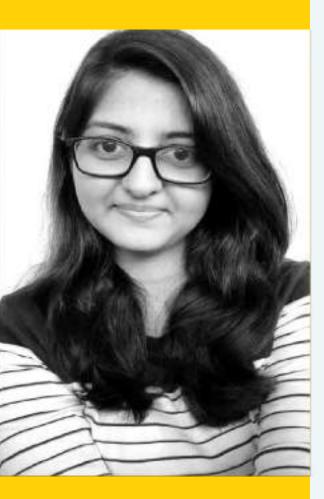


Gokhale Institute of Politics and Economics

#### Swati Pandey

Associate Manager

Research | Report Writing | Data Analysis







#### Apratim Yadav

Sr. Quantitative Researcher

Research | Data Analysis





## Our Team

#### **Amana Raoof**

**Research Associate** 

Quantitative Research | Data Analysis





#### Aman Singh

Research Associate

Quantitative Research | Data Collection | Data Analysis





#### **Aarushi Bhargav**

**Research Associate** 

Quantitative Research | Data Analysis I Report Writing





#### Kunal Gupta

**Research Associate** 

#### Qualitative Research | Data collection























Forbes

FORTUNE



















BusinessLine



DNA













"Thoroughly impressed....Prerna and her team worked tirelessly to conduct the research and complete the report in record time and with a very high quality standard".

Neeraj Jain

Ex - Chief Executive, WaterAid

## **Office Address**

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Try Pitch

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(in) Outline India

A self reporting tool that aims to simplify impact assessment

Visit: www.peoplepulse.tech

